

Pre-Market Engagement

T-1163 – Inspection and Maintenance of Underground Infrastructure Framework (IMUF)



Housekeeping

- Microphones will be muted and cameras turned off during the presentation.
- The presentation will last approximately 30 minutes, followed by Discussion and Q&A session.
- The session is not being recorded.
- Slides and a Q&A summary will be shared after the session.



Disclaimer

- All information provided today reflects current proposals and is subject to change.
- The final tender documents will define the full requirements, contract terms, and timelines.
- This presentation does not constitute an offer or guarantee of any contract opportunity.
- Attendance provides no advantage; non-attendance does not exclude participation.
- Dfl accepts no liability for reliance on this early information.



Agenda

1. Dfi Rivers overview
2. Existing Contracts
3. New delivery approach for Dfi TRAM
4. Framework Structure and Award
5. Contract Management & Performance
6. Scope of Work
7. Procurement Timeline
8. Stay informed
9. Questions & Answers
10. Closing & Thank You

DfI Rivers – Overview

- Part of the Water and Departmental Delivery (WADD) group, Rivers Directorate is the lead statutory drainage and flood defense authority for Northern Ireland.
- Vision - to manage the flood risk to facilitate the social, economic and environmental development of Northern Ireland.
- Aims - reduce risk to life and damage to property from rivers and the sea in a sustainable manner.
- Responsibility for 500km of flood risk management infrastructure with an estimated net value of over £1 billion.

New Delivery Approach for Dfl TRAM

- **Procurement Enhancement Programme (PEP)** - New initiative and delivery approach for Dfl TRAM.
- **Procurement Strategy** - Published in March 2023 introducing 11 Road Asset Management (RAM) Frameworks for Maintenance, Improvement & Capital works up to £5million, released over a four-year period

Surfacing (A, B, C & D)



Surface Dressing



Structures



Road Restraint Systems



Street Lighting



Improvement Projects



Small Works



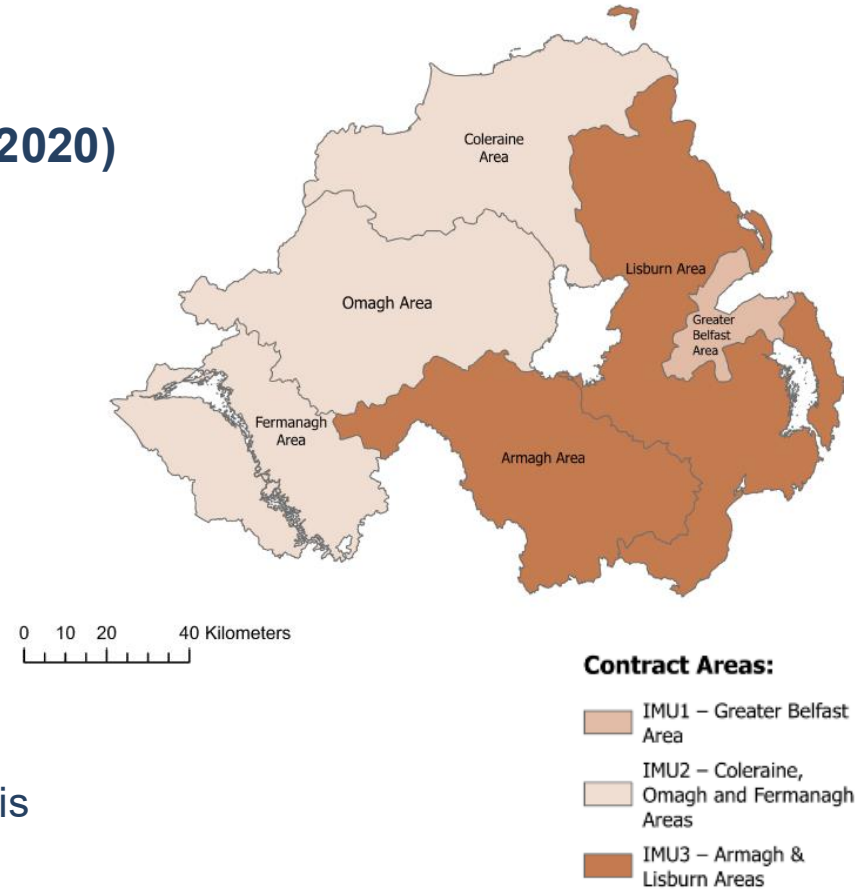
Road Markings & Treatments



Current Term Contracts

T-1107 Term Contract for Maintenance and Inspection of Underground Infrastructure (2020)

- Works delivered through Term Contracts –
 - Cyclical contracts with 3-5-year Term
 - Geographical lot areas
 - Works delivered through Works Orders
 - Single supplier.
- Contract Areas:
 - IMU1 – Greater Belfast
 - IMU2- Coleraine, Omagh and Fermanagh
 - IMU3 – Armagh and Lisburn
- Financial upper limit for individual Works Orders is £250k.



Framework Overview

Framework Title	No of Lots	Framework Overview	Max no. of geographical lots a supplier can win	Estimated max value of Framework (TBC)
IMUF	3	MTC Geographical Lots for Works Orders each up to £300k	1	£5.36m

Estimated MTC lot ranges (TBC)

New IMU Framework

	Annual Lower Range (£k)	Annual Upper Range (£k)
IMUF1	£250	£650
IMUF3	£250	£390
IMUF2	£200	£300

NOTE:

Figures are estimates and are still to be finalised.

Actual expenditure will be based on budget allocation.

Tender Stage Process

Open Competition

- No separate pre-qualification stage
- Bids are made for Lots (MTC's)

Single submission per Framework for Conditions of Participation and Quality

- A single submission is made for Conditions of Participation
- A single submission is made for Quality

Separate Price submission for each Lot (MTC)

- Tendered MTC rates will be used to deliver Works Orders relating to that specific lot.

Following Evaluation of Submissions

- Primary & Reserve suppliers appointed for each Lot (MTC)

Tender Evaluation Criteria

Conditions of Participation (Pass/Fail)

- Exclusion & Debarment review
- Conditions of Participation
 - Legal and Financial Capacity
 - Health and Safety
 - Management Systems
 - Contract Experience

Quality Submission (Pass/Fail)

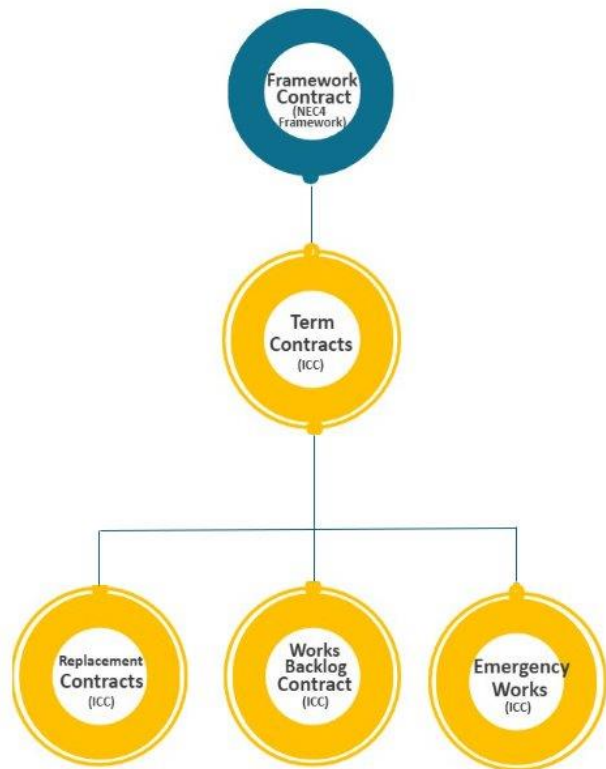
- Quality Criteria - 2 questions

(The Social Value provisions incorporated as a Condition of the Contract only)

Price Submission (Scored)

- Lot (MTC) specific price submission using Schedule of Rates & Prices
- Tendered MTC rates will be used to deliver Works Orders relating to that specific lot.

Framework Overview



Framework		
Lot 1 (IMUF1)	Lot 2 (IMUF2)	Lot 3 (IMUF3)
Primary Supplier	Primary Supplier	Primary Supplier
Reserve Supplier	Reserve Supplier	Reserve Supplier

- PPN 01/21 requires inclusion of Social Value award.
- Social Value is a Condition of Contract only.
- Suppliers must show how they will meet the minimum Social Value points target within 30 days of contract award.
- Delivery of the SVDP will be monitored.

Approach for the delivery of the social value requirements set out in document [3 of 4] Scope

The Supplier must deliver a minimum value of 100 Social Value points for every £1 million (and pro-rata) of contract value.

Estimated Value of contracts (in millions)		million
Total Social Value points to be delivered		Social Value points

Social value initiative	Points calculation	Unit of Measurement	Planned Delivery (to be completed by Bidder)	Points Value
Paid employment for people who are long term unemployed	26 weeks = 75 points	Number of FTE person weeks which will be delivered throughout this contract		0
Paid employment for people with a disability	26 weeks = 90 points	Number of FTE person weeks which will be delivered throughout this contract		0
Paid employment Apprentices	26 weeks = 75 points	Number of FTE person weeks which will be delivered throughout this contract		0
Paid employment for people have left education or training in the past 12 months.	26 weeks = 50 points	Number of FTE person weeks which will be delivered throughout this contract		0
Student Placement/ Professional trainee	26 weeks = 50 points	Number of FTE person weeks which will be delivered throughout this contract		0
Unwaged work placements	4 weeks FTE = 20 points	Number of FTE person weeks which will be delivered throughout this contract		0
Unwaged work placements for people with disabilities	4 weeks FTE = 30 points	Number of FTE person weeks which will be delivered throughout this contract		0
Skills development and educational attainment including green skills	8 hours of support or training = 10 points	Number of hours which will be delivered throughout this contract		0
Skills development and educational attainment including green skills for people with disabilities	8 hours of support or training = 15 points	Number of hours which will be delivered throughout this contract		0
In-work Progression and Skills Development Action Plan	1 Action Plan	Action Plan will be submitted in relation to work carried out on this contract	Yes	Mandatory Requirement
In-work Progression and Skills Development Action Plan - annual updates	Annual Update to Action Plan	Annual updates will be submitted throughout the duration of the contract	Yes	Mandatory Requirement
Financial donations to support people within Northern Ireland who face barriers to employment to gain recognised construction related qualifications including Green Jobs	£500- 15 points	Value of donation £s		0
Financial donations to support people with disabilities to gain recognised construction related qualifications including Green Jobs	£500- 20 points	Value of donation £s		0
Equality, diversity and inclusion action plan	1 Action Plan = 10 points	Action Plan will be submitted in relation to work carried out on this contract		0

Contract Management & Performance

Proposed KPI Scorecard (to be finalised)

Ref.	KEY INDICATORS	SCORE	COMMENTS
A)	TIME		
1)	Programme Provision	5 - 0	Reported once for each Works Order
2)	Works Order / Project duration	5 - 0	Reported once for each Works Order
B)	COST		
1)	Cost - Accuracy	5 - 0	Reported for each payment with average calculated for each Works Order
C)	QUALITY		
1)	Defects - Specification	5 - 0	Reported once for each Works Order
2)	Social Value	5 - 0	Reported quarterly
D)	SERVICE		
1)	Client Satisfaction	5 - 0	Reported once for each Works Order
E)	HEALTH AND SAFETY		
1)	Temporary Traffic Management	5 - 0	Reported once for each Works Order
2)	Health and Safety Management (CDM)	5 - 0	Reported once for each Works Order
OVERALL AVERAGE SCORE		5 - 0	

Existing Infrastructure

- Inspection and maintenance responsibility for approximately 365km of culverted underground infrastructure across Northern Ireland.
- The Department's Asset Management Unit (AMU) will utilise this contract to issue culvert survey work, approximately 40km per year, to update condition records for its culvert assets.
- The current annual target is for 1000 linear meters of culvert repairs and 5000 linear meters of desilting.

Proposed Scope of Work

The Department proposes to replace the current contracts with an NEC4 Framework which will be used to support efficient procurement, contract flexibility, delivery resilience, and the establishment of best practice groups to support continual improvement and value for money.

Within each Contract Area, the works to be undertaken under this Contract may include, but not limited to, the following Principal Work Activities which are provided by way of example:

- Desilting of Culverts
- CCTV and Fly-through Surveys of Culverts
- Trenchless / Specialist Repairs of Culverts
- Traffic Management, Gaining Access to Culverts, Associated Civil Works.
- Small Scale Civil Works
- Underground Man-entry Repairs

Proposed Procurement Timeline

June 2026

Pre-Market
Engagement
(UK2 Notice)

October 2026

Issue tender
documents (UK4
Notice)

December 2026

Tender return

March 2027

Award of
Framework

April 2027

MTC Contracts
commencement

Stay informed

- **Find a Tender:** find-tender.service.gov.uk → use keywords “DfI Transport and Road Asset Management (TRAM)”, region Northern Ireland, set email alerts.
- **eTendersNI:** etendersni.gov.uk → register, select CPV of interest codes for alerts. All tender info issued via eTendersNI.
- **DfI Website:** Check [DfI Transport and Road Asset Management procurement | Department for Infrastructure](#) → Future tenders, Current Tender Opportunities.
- **LinkedIn:** Follow Department for Infrastructure on LinkedIn for tender alerts and updates.



Q&A

- Opportunity to ask questions about procurement process and scope.
- Use the **Q&A** or **Raise Hand** feature to submit questions
- Where further clarification is needed, we will follow up answers will be shared with all attendees



Discussion questions

- What are your organisation's views on the proposed overall contracting approach set out in Scope and Framework Operation Description. Are there any barriers that might discourage SMEs or new entrants from participating in this procurement?
- Are there any alternative contracting approaches for the delivery of IMU that your company would recommend for DfI's consideration?
- Are you aware of any innovative methods or technologies that could enhance efficiency, safety or mitigate risk to the environment?
- What challenges do you anticipate with compliance obligations (e.g. environmental legislation, biosecurity, water quality protection)?

Closing & Thank You

- Thank you for attending this pre-market engagement event.
- Submit feedback or further responses to the discussion following this engagement.
- Contact: TRAMprocurement@infrastructure-ni.gov.uk

